



**YUMA ASSOCIATION OF REALTORS®, INC.
BOARD OF DIRECTORS MEETING MINUTES
Wednesday, June 11, 2014**

The meeting was called to order by President Matias Rosales at 9:03 AM at the Association Office.

Call to Order

PRESENT WERE: Officers: Matias Rosales, Sandy Baas, Paul Evans, Judy McCrory
Directors: Nohemi Diaz de Leon, Sandi Griffin, Angie Kranz, Claudia Mendez-Mallett, Mike Porter, Paula Reece, Katie Steen, Karen Velasquez.

Roll Call

ABSENT: Bobbie Cooper, Steven Mitchel

GUESTS & STAFF: Matt Tams, Lisa Reilly, Shelley Ostrowski, Jan Marie Ennenga, AE

MINUTES of the May 7, 2014 Board of Directors meeting were approved.

**APPROVE
MINUTES**

COMMITTEE REPORTS:

TECHNOLOGY COMMITTEE ~ Committee Chair Lisa Reilly reviewed the minutes of the committee's recent meeting and the trainings and efforts that are being implemented. Tech Tip Tuesdays are now posting to Paragon highlighting quick tips on the new features. The committee is assessing the training room and possible tech upgrades. Other classes are being planned. The Digital Expo is Wed., June 18 and an ePro class is set for July 8 to be taught by AAR President Evan Fuchs, the day prior to the luncheon.

Report

- *It was moved, seconded and carried to accept the Technology Committee Report.*

ACTION

EDUCATION COMMITTEE ~ AE Jan Marie Ennenga reported for the committee. The GRI Financing Class was held on Tuesday and had six participants plus a monitor, but the class scheduled for Thursday has been cancelled due to lack of participation. GRI Agency remote is scheduled for Aug. 26 and Broker Management Clinic is set for Aug. 18 and 19, both via live remote.

Report

It was suggested that the Real Estate Salesperson Pre-Licensing course info be added to Paragon.

Directive

- *It was moved, seconded and carried to accept the Education Committee Report.*

ACTION

PR COMMITTEE ~ AE Ennenga and Committee Chair Matt Tams reported that the committee was finalizing plans for the "My Dream Home 2015 Calendar" featuring student artwork and the REALTOR® message. They were narrowing down the community participation options, including participating in the City of Yuma's Paint-a-Thon in October and firming up details for the REALTOR® Family picnic set for Nov. 15.

Report

- *It was moved, seconded and carried to accept the PR Committee Report.*

ACTION

RAPAC COMMITTEE ~ Committee Chair Shelley Ostrowski shared year-to-date fundraising efforts. Yuma has surpassed the overall and major donor goal for the year, but needs to increase participation and major donors. Advocacy and involvement will be driven home at the July Luncheon. She passed around new pins to be handed out to those who invest at the luncheon.

Report

- *It was moved, second and carried to accept the RAPAC Committee Report.*

ACTION

LUNCHEON COMMITTEE

Chairman Ostrowski said the Country Club has been secured for the July 9 Nomination Lunch with Evan Fuchs, AAR President to be the speaker. The theme is Fun in the Sun.

Report

- *It was moved, second and carried to accept the Luncheon Committee Report.*

ACTION

CONTINUED

NOMINATING COMMITTEE ~ Committee Chair Judy McCrory gave the report of the Nominating Committee:

- **Officer Candidates**
 - **President-Elect 2015**
 - Shelley Ostrowski, CENTURY 21 ACTION Group
 - **2015 Treasurer**
 - Paul Evans, CENTURY 21 Action Group
 - Katie Steen, ERA Matt Fischer, Realtor
- **Director Candidates** (*italicized = incumbent*)
 - Elizabeth Carpenter, Long Realty-Yuma (DR)
 - Heather Cox, Realty Executives
 - *Nohemi Diaz de Leon, Realty Executives*
 - *Paul Evans, CENTURY 21 Action Group*
 - Craig Hieber, ERA Matt Fischer Realtor
 - Ubaldo Juarez, Realty Executives McConnaughay
 - Stephanie Lee-Howell, Lee Real Estate & Investments
 - *Claudia Mendez-Mallett, Liberty Properties*
 - *Mike Porter, Realty Executives #38*
 - Jennifer Rascon, Exit Realty Yuma (DR)
 - Jennifer Undine, CENTURY 21 Action Group

**Nominating
Committee
Report**

- *It was moved, seconded and carried to approve the 2015 candidate slate as presented by the Nominating Committee for publication to the members in accordance with the bylaws.*

ACTION

BUDGET COMMITTEE ~ Treasurer Paul Evans reviewed the 2014 year-to date budget to actual comparisons and presented proposed revisions to the budget.

Report

- *It was moved, second and carried to receive and file the 2014 year-to-date financial report.*

ACTION

AE Ennenga reported that the hot water heater under the kitchen sink failed and flooded the breakroom/kitchen carpet and cabinets. It was reported to insurance and there is an estimate to restretch and clean the carpet in the kitchen area, that will be covered by insurance. The rest of the carpet is in need of cleaning and re-stretching. Additionally, the roof needs to be cleaned and the roof jacks resealed. The current maintenance budget is insufficient.

Report

- *It was moved, second and carried to authorize additional expenditures up to:*
 - *\$2,000 for carpet stretching and cleaning; and*
 - *\$750 for roof debris removal and roof jack resealing.*

ACTION

UNFINISHED BUSINESS

NAR MANDATORY CORE STANDARDS FOR ASSOCIATIONS ~ The mandatory core standards for local associations were adopted as expected at the mid-year NAR meeting in Washington, D.C. We will have a year to come into compliance with the new standards. To assess the steps necessary, President-elect Sandy Baas and AE Ennenga met to conduct a gap analysis as a precursor to a compliance action plan. There are gaps, and a couple of

Report

CONTINUED

NAR CORE STANDARDS (continued)

them are fairly significant, including the need for an audit or accountant review, as the current third party review and tax preparation does not qualify; and the need to adopt a strategic plan that covers the core competencies. There are also some additional policies that will need to be adopted relative to fraud prevention, whistle blower and conflict of interest. Additionally, there will need to be augmentation of our consumer outreach and advocacy efforts.

**Report
(continued)**

- *President Matias asked that the BOD be provided a copy of the gap analysis.*

Directive

NEW BUSINESS

ACCEPT NEW MEMBERS

- *It was moved, seconded and carried to accept the following individuals as new members, having completed all membership requirements:
Suzanne Allen, JRW Realty; **Carol Bennett**, ERA Matt Fisher Realty; **Travis Crow**, Welcome Home Yuma Realty; **Maria Hurtado**, Realty Executives #27; **David Kneeland**, Yuma Foothills Realty; **Dylan Moore**, Yuma Foothills Realty ; **Delene Puckett**, Realty Executives #14; **Jimmy Puckett**, Realty Executives #14; **Alice Quinonez**, Realty Executives #14; and **Karine Wellard**, JRW Realty.*

**ACTION
NEW MEMBERS**

SET ANNUAL MEETING DATE ~ YAR bylaws require that the Association hold an annual meeting.

- *It was moved, second and carried to set the annual meeting for Wed., Sept. 10, 2014 at * 9 am.
immediately preceding the September BOD meeting

ACTION

CHANGE OCTOBER BOD MEETING ~ The date of the AAR conference has been finalized.

- *It was moved, second and carried to change the date of the October meeting of the BOD to Wednesday, Oct. 15 at 9 am at the Association Office.*

ACTION

MEETING ADJOURNED AT 9:42 AM

ADJOURN

Respectfully submitted,

*Jan Marie Ennenga
Association Executive*